

WE KEEP LIFE FLOWING™

SOLUTIONS THAT WORK

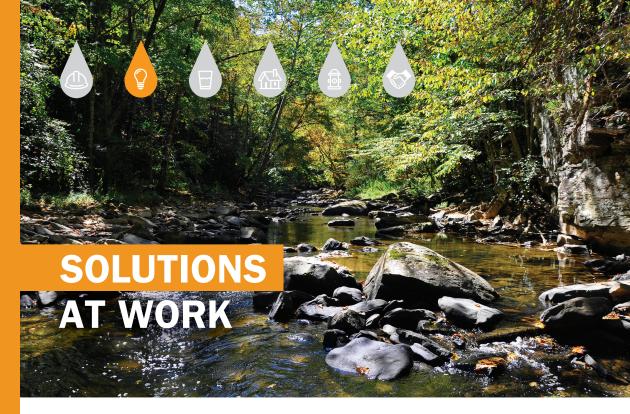
The sale of the City of Grafton water distribution system to Illinois American Water made good sense for customers and the community.



QUESTIONS?

Jennifer Smith
Business Development
618-239-3239

03-2019



"I feel we are fortunate to be a part of a company that not only supplies us with water of the highest quality, but we are also receiving a service that is par excellent."

- Mayor Tom Thompson, City of Grafton

CITY OF GRAFTON WATER DISTRIBUTION ACQUISITION

The City of Grafton is located 15 miles west of Alton, III. along the Mississippi River. Faced with water quality issues from their groundwater wells in 2010, the City of Grafton partnered with Illinois American Water to provide water to the City on a sale-for-resale basis. The city continued to own and operate its water distribution system, but purchased water on a wholesale basis from Illinois American Water's Alton District. The water system serves about 400 customer connections in the city of 670 people.

CHALLENGES

• **Financial:** The city was concerned about funding the needed infrastructure investments to comply with industry standards.

SOLUTION

Exploring various options, the City Council determined that the best long-term solution for its customers was a sale of the water distribution system to Illinois American Water.

BENEFITS

- Operational: The Grafton water system is now part of the Alton District, which has
 a professional staff with the expertise and experience necessary to operate and
 maintain the distribution system.
- **Financial:** The City of Grafton received \$1.8 million from the sale that, in turn, helped strengthen their financial position.
- Investment: Since acquiring the City of Grafton's water distribution system, Illinois
 American Water has made significant upgrades to ensure customers receive the
 highest quality of water.



SOLUTIONS. ONE MORE WAY WE KEEP LIFE FLOWING.