



OUR FAMILY IS GROWING AGAIN



From time to time, Indiana American Water adds to our family of customers by acquiring water and wastewater systems across the state. For many of these new customers, we often are able to help them by bringing many advantages to their community and operations, including:

- 24/7 customer service and payment options
- Access to industry-leading expertise and knowledge
- Capital to invest in local water & wastewater infrastructure
- Best practices, efficiencies and economies of scale
- Sale proceeds and new property tax revenue to address other community issues

These new customers also benefit from our employee dedication to water quality, environmental stewardship and community involvement. Our company's record of compliance with drinking water standards is 21 times better than the average water utility in Indiana. Our employees take an active role in the communities we serve, from serving in leadership roles in community and economic development groups to supporting charitable, environmental, and service organizations.



INDIANA
AMERICAN WATER

WE KEEP LIFE FLOWING™

As a part of this process, the Indiana Utility Regulatory Commission (IURC) carefully reviews each of these transactions to ensure it is in the public interest pursuant to Indiana code. As a customer of Indiana American Water, we want to keep you informed regarding these pending acquisitions and to let you know where you can obtain additional information on these proceedings.

WE CURRENTLY HAVE THREE PENDING ACQUISITIONS UNDERWAY AT INDIANA AMERICAN WATER:

Georgetown Water

IURC Cause Number: 44915

Estimated Sale Price: \$6.4 million

Status: IURC Order received on October 11, 2017

Expected Close Date: November 2017

Charlestown Water

IURC Cause Number: 44976

Estimated Sale Price: \$13.4 million

Status: Petition Filed with the IURC on August 17, 2017

Expected Close Date: Spring 2018

Lake Station Water

IURC Cause Number: Not yet filed at the IURC

Estimated Sale Price: \$20.68 million

Status: Asset Purchase Agreement Approved by Lake Station on September 27, 2017

Expected Close Date: Spring 2018

We look forward to serving our new customers in these communities and invite you to visit us online at amwater.com/inaw/about-us/doing-business-with-us/municipalities to learn more about any of these acquisitions.

In each case, we have filed with the IURC for approval of the deal and authorization to value the system at the full purchase price plus expenses and costs for ratemaking purposes.



**COMMUNITY.
JUST ONE MORE WAY
WE KEEP LIFE FLOWING.**